

## Jason L. Martinez

ATTORNEY

Co-Chair, Corporate & Transactional

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### OVERVIEW

After several years in New York practicing with a large corporate law firm, Jason and his wife chose to move their family south – to North Carolina’s Research Triangle Park – where they preferred to raise their four boys, and where Jason knew he could continue a sophisticated corporate/transactional practice working alongside some of the largest companies in the world. That was over twenty-five years ago – amazing how fast time passes.

Over the years, Jason has worked with public and private companies of all shapes and sizes. As co-leader of the firm’s Corporate team, Jason helps our clients raise money, acquire other companies and business lines, negotiate contracts and navigate tricky areas of corporate governance. He also serves as our firm’s finance partner, keeping an eye on the numbers and helping to manage the business of a large law firm.

At Smith Anderson, we believe that the only way to truly provide excellent service is to take the time to learn about businesses and the people who run them – be part of the team. Jason has been part of client teams for over 25 years, and now is part of our firm’s management team.

Being part of the team – that’s what Smith Anderson is all about.

### EXPERIENCE

- Served as lead counsel to a Nasdaq-listed bank holding company in its acquisition of an NYSE-listed bank holding company for shares valued at approximately \$5.3 billion.
- Represented a Nasdaq-listed bank holding company in a public offering of subordinated notes for aggregate proceeds of \$350 million.
- Represented a Nasdaq-listed bank holding company in a public offering of depositary shares representing interests in preferred stock for aggregate proceeds of \$345 million.
- Represented a North Carolina bank and its parent on an approximately \$220 million merger with another bank, which offered a higher price than the bank’s existing merger agreement with another company.
- Advised a leading pharmaceutical and biotech contract development and manufacturing organization (CDMO) in a definitive agreement to acquire a preferred provider of cGMP Biostorage and pharma support services for an undisclosed amount.

- Advised a leading provider of patient affordability, access, adherence, and support services in multiple acquisitions of healthcare related companies.
- Advised a multinational Fortune 500 provider of product development and integrated healthcare services in its merger with a NYSE-listed global information and technology services company, creating a leading information and tech-enabled healthcare service provider. The equity market capitalization of the joined companies was more than \$17.6 billion at closing.
- Represented a publicly traded company and leading provider of end-to-end spend management solutions in its sale of the company to a leading technology-focused private equity firm for approximately \$509 million.
- Represented privately held distributor and supplier of original automotive equipment and aftermarket replacement products in its merger with a publicly traded leading provider of automotive aftermarket parts and accessories in a transaction valued at \$2.04 billion.
- Advised a private equity-backed medical device repair services company in the sale of its wholly-owned operating subsidiaries to a strategic buyer operating in the medical device repair services industry.
- Represented a leading supplier of aggregates and heavy building materials in its \$420 million sale of its California cement business.
- Represented the special committee of a publicly traded bank holding company in connection with its \$645 million acquisition of another bank holding company.
- Represented a publicly-traded bank holding company in its acquisition by another publicly-traded financial institution in a transaction valued at approximately \$127 million.
- Advised a leading provider of drone technology for the enterprise in the purchase of assets of multiple companies, including a professional drone pilot network company, a provider of analytics tools and machine vision software for renewable energy, a drone service provider focused on critical infrastructure inspections, and a provider of turnkey inspection services for construction, building information management (BIM) and real estate.
- Advised a disruptive technology provider of microfabricated radio frequency (RF) products in its sale to a publicly traded provider of integrated solutions for transportation and defense.
- Represented a multinational insurance holding company and its subsidiary in the sale of a subsidiary's business administering third party self-insured workers compensation programs.
- Represented a global provider of biopharmaceutical development services and commercial outsourcing services in multiple acquisitions and dispositions of strategic healthcare assets.
- Represented a global provider of biopharmaceutical development services and commercial outsourcing services in a joint venture with a large pharmaceutical service company to conduct an interactive voice response business.
- Represented a leading provider of open source enterprise IT products and services in its acquisition of a provider of open source integration and messaging.
- Represented a global pharmaceutical contract manufacturing and development company in connection with registration of outstanding shares with U.S. Securities and Exchange Commission.
- Represented a major convenience store chain in connection with the refinancing of outstanding debt.
- Represented a special committee of large public bank holding company in connection with repurchase of outstanding shares from large stockholder.

- Advised an enterprise storage management company in its sale to a private equity sponsor.

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## CREDENTIALS

### Recognition

- *Best Lawyers®*, Securities/Capital Markets Law (2017-2022), Corporate Law, Mergers and Acquisitions Law (2019-2022)
- *Business North Carolina* Legal Elite, Corporate (2023)
- North Carolina *Super Lawyers* (2010-2013)
- North Carolina *Super Lawyers* Rising Star (2009)
- Martindale Hubbell AV Preeminent Rated

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### Education

Fordham University, J.D., 1994

Georgetown University, B.S., 1991

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### Bar & Court Admissions

North Carolina

New York

Washington D.C.

