



## Corporate Relocation & Incentives

PRACTICES

### OVERVIEW

Businesses considering relocating or expanding need highly capable counsel on comparative tax burdens, state and local government financial incentives, and site selection. With decades of experience assisting clients with multi-state expansions and relocations, Smith Anderson is well-equipped to provide knowledgeable guidance and support. With a sharp eye on the bottom line, we help our corporate clients evaluate the long-term costs and benefits of moving to, or expanding in, North Carolina versus other locations.

Our firm is highly competent in this field, with long experience working with the governor's office, state legislators, and state and local economic-development officials to deploy such business investment tools as the North Carolina Job Development Investment Grant program and the One North Carolina Fund. We enjoy close ties with North Carolina's policymakers and we work well with outside relocation consultants. We also maintain a regular presence in the state legislative and regulatory arenas, where we regularly advocate for our clients.

Our work ranges from helping clients secure the full benefit of state and local financial incentives to navigating the vagaries of regulatory, zoning, tax and land-use requirements. We have the knowledge, experience and credibility with state and local officials to negotiate economic development incentives, tax impacts and regulatory interpretations. Because we're a full-service corporate law firm, we also offer expertise in related areas, including Commercial Real Estate, Mergers and Acquisitions, Tax, Real Estate Development, International Law, Environmental and OSHA, Construction, and Employment, Labor and Human Resources. This full menu of legal and advocacy services allows us to assist in thoroughly analyzing all aspects of your business. With a broader perspective on our clients' businesses, we can more effectively advocate for financial incentives and seek to promote a state regulatory and business climate designed to minimize the burdens imposed on our clients.

### Services

- Site identification and acquisition
- Financing
- Environmental permitting and regulation
- Land use and zoning
- Business immigration issues
- Incentives negotiation
- Tax analysis and planning
- Legislative and regulatory advocacy
- Construction and engineering service contracts
- Labor and human resources

- International and cross-border transaction
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## PROFESSIONALS

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## RELATED AREAS

Commercial Real Estate

Construction & Infrastructure

Employment, Labor and Human Resources

Environmental

Government Relations

Mergers and Acquisitions

Tax

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