



## OVERVIEW

Our Commercial Real Estate group offers legal expertise and business counseling to help you buy, sell, finance, lease and develop commercial property. Our real estate practice and its lawyers have been consistently recognized in *Chambers USA: America's Leading Lawyers for Business* as a "Band One" firm, *The Best Lawyers in America*®, *Super Lawyers*®, *U.S. News – Best Lawyers*® "Best Law Firms" and *Benchmark Litigation*.

With the benefit of our project-financing experience and our Construction and Land Use teams, we structure stand-alone and multistate projects and assist longstanding corporate clients with a myriad of real estate matters. We represent developers, investors, lenders, landlords and tenants in office, industrial and retail deals.

We have strong relationships with local government officials, lenders, appraisers, surveyors, title insurers and brokers. We're institutional investors, especially known for our expertise in financing deals, including construction financing; permanent financing; securitized loans; sale/leaseback transactions; joint ventures; like-kind exchanges; property assemblages and title examinations. In addition, we have experience in counseling clients through the complexities of developing and constructing office buildings, retail centers, mixed-use developments, distribution centers, industrial plants, medical facilities and residential developments. We also advise municipal and private sector clients in the formation and management of large and complex public-private joint ventures.

If your commercial real estate project or financing requires additional legal services, you need look no further than our firm. As a full-service business law firm, we offer expertise in such related fields as Private Equity, Mezzanine Finance, Debt Finance, Tax, Restructuring, Insolvency and Creditors' Rights, Energy, Environmental, OSHA, and Real Estate Litigation. In whatever capacity you work with our firm, you will soon understand that our most important construction project is building a relationship of trust with you.

## Services

- Structuring, financing, investigating and completing a wide variety of real estate acquisitions and dispositions
- Experience in the development and construction of a variety of property types, including office buildings, retail and mixed-use developments, distribution centers, condominium projects, industrial plants, hotels, residential developments, medical and hospital facilities
- Advise municipal and private sector clients in the formation and management of public/private joint ventures
- Negotiation of warehouse, retail, office and health science leases on behalf of landlords and tenants
- Representation of lenders and borrowers in connection with construction and permanent financing for acquisition, development and construction

- Representation of sellers and buyers of improved and unimproved real estate

---

## EXPERIENCE

- Representation of developer of signature Charlotte office tower in negotiation of anchor lease and major tenant leases
- Representation of large southeastern convenience store company in acquisitions of numerous convenience store businesses throughout the southeast
- Representation of national banks in connection with acquisition, development and construction financing
- Representation of insurance companies in connection with permanent financing
- Representation of major contract research organization in lease negotiations throughout the world
- Representation of large restaurant franchisee in acquisition and financing of existing restaurants and sites for development of new restaurants
- Representation of major restaurant industry food and merchandise distributor in negotiation of warehouse leases throughout the United States
- Representation of shopping center owner in connection with refinancing of debt on numerous shopping center properties in Research Triangle Park region
- Representation of private equity real estate fund in acquisition, disposition and leasing of retail and hotel assets nationwide
- Representation of major pharmaceutical company in the sale and leaseback of office and laboratory campus in Research Triangle Park area
- Representation of national bank in sale/leaseback of 100 branch bank sites in the southeast

---

## PROFESSIONALS

Davis F. Roach

Michael R. Thornton

David W. Berry

Peter E. Bosman

Toby R. Coleman

Amy C. Crout

Bradley J. Daves

Amy E. Erwin, NCCP



Joe C. Fields

Brooke R Kilbourne, NCCP

C. Steven Mason

Brian D. Meacham

Elizabeth (Liza) C. Nye

Anna B. Osterhout

Sarah E. Page

Stephen T. Parascandola

Lacy H. Reaves

Matthew D. Rhoad

Melissa Schluter

James R. Todd

Sharita M. Whitaker

Debbie K. Will, NCCP

James "Jim" C. Wrenn, Jr.

C. Allen York

---

## RELATED AREAS

Construction & Infrastructure

Environmental

Land Use and Zoning

Mezzanine Finance

Private Equity

Real Estate Development

Real Estate Litigation

Right-of-Way Acquisition & Condemnation

Tax

