



Commercial Contracts

PRACTICES

OVERVIEW

As the largest business and litigation law firm based in North Carolina's Research Triangle Park area, we draw on more than a century of experience to help you navigate the law, manage commercial risk and achieve business goals. When you need to complete a core business agreement, we will apply our practical, results-oriented focus and our broad commercial contracts experience to help you achieve your objectives and position your business for continued growth.

We have deep commercial law experience across a broad spectrum of matters, and we leverage this strength across all manner of commercial contracts, including supply and procurement agreements; sales and distribution agreements; transportation and logistics agreements; contract services and joint venture agreements; equipment purchasing and equipment leasing agreements; sponsorship and franchise agreements.

As a full-service business law firm, we draw upon the skills and experience of other Smith Anderson lawyers, as necessary, who are proficient in the areas of tax, health care, employment, securities, startups and finance. We work with large, small and middle-market companies in rapidly changing economic, regulatory and competitive environments. Our process is simple – we listen to your objectives and then translate those objectives into the commercial contracts and other core agreements your business needs to succeed.

SERVICES

- Supply and procurement agreements
- Sales and distribution agreements
- Transportation and logistics agreements
- Equipment purchasing and leasing agreements
- Franchise agreements
- Sponsorship agreements
- Services agreements

EXPERIENCE

- Represented a contract pharmaceutical laboratory in negotiation of multiple master services agreements with national and international pharmaceutical companies
- Represented an international textile company in negotiation of multiple supply agreements with materials suppliers

- Represented a solar module manufacturer in the negotiation of a long-term supply agreement with an international energy company
- Represented a soft drink bottler in negotiation of multiple sponsorship agreements with professional sports teams and other tourist attractions
- Represented a food service distribution company in negotiation of multiple distribution agreements with national restaurant chains
- Represented a logistics company in negotiation of services agreements
- Represented a redistribution company in negotiation of procurement contracts
- Represented a LED light manufacturer in negotiation of numerous procurement, manufacturing and sales agreements
- Represented a contract manufacturer in numerous medical device supply contracts
- Represented an international pharmaceutical company in negotiation of procurement, manufacturing and sales agreements

PROFESSIONALS

Brian D. Meacham

Mary Pat K. Sullivan

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