



# 2016 BUSINESS TRANSACTIONS AT A GLANCE



## National Expertise at Local Market Value

- ◆ Mergers, Acquisitions and Divestitures
- ◆ Real Estate Development and Construction
- ◆ Life Sciences and Health Care
- ◆ Technology and Intellectual Property
- ◆ Private Equity and Mezzanine Finance
- ◆ Debt Finance
- ◆ Initial Public Offerings
- ◆ Growth Companies and Venture Capital
- ◆ Fund Formation

AdThrive LLC, Equity sale • Advanced Animal Diagnostics, Inc., Multiple securities offerings • Affiliate of The Travelers Companies, Inc., Purchase of stock of business consulting company • AgBiome, Inc., Multiple license agreements • Alcentra Capital Corporation and Brightwood Capital, Debt and equity transaction • Alcentra Capital Corporation, Multiple debt and equity financings • Amyris, Inc., Asset purchase • Arena Investors L.P., Multiple debt financings • Arena Investors L.P., Multiple joint ventures • Ateb, Inc., Stock sale • Balance Point Capital Partners, Sale of portfolio company • Banyan Mezzanine Partners, Debt and equity refinancing • Battery Solutions, LLC, Senior credit facility • BBVA Compass, Multiple debt issuances • Beachfront Wireless GP, L.P., Sale of partnership interests



**Over 70 Debt Finance and more than 50 Private Equity and Mezzanine Finance transactions totaling more than \$4 billion**



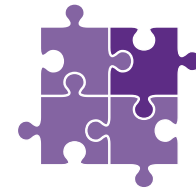
**Over 60 Life Sciences and Health Care transactions, including an immuno-oncology partnership worth up to \$1.6 billion for Precision BioSciences**

Benson Hill Biosystems, Inc., Multiple license agreements • BioCryst Pharmaceuticals, Inc., Financing transaction • Blackboard Inc., Acquisition of Sequoia Retail Systems, Incorporated • Blue Cross and Blue Shield of North Carolina, Credit facility • Blue Cross and Blue Shield of North Carolina, Joint venture • Brighthaven Ventures, LLC, License agreement • Charles & Colvard, Ltd., Asset sale • Chiesi Farmaceutici S.p.A., Acquisition of multiple pharmaceutical products from The Medicines Company • Clinipace, Inc., Credit facility • Cree, Inc., Asset sale transaction • CWS Apartment Homes LLC, Multiple mortgage loans • DCWV Corporation, Credit facility • Descours & Cabaud Inc., Acquisition of Hahn Systems • Direct Travel, Inc., Multiple acquisitions • Duke Energy Carolinas, LLC, Solar facility asset purchase and construction • Duke Energy Progress, LLC,



**Over 60 Technology and Intellectual Property transactions totaling more than \$3 billion, including representing Southern Company and PowerSecure in their alliance with Bloom Energy Corporation**

Multiple real estate transactions • DUMAC, Inc., Multiple investment transactions • Epic Games, Inc., Multiple license agreements • Garrison Investment Group LP, Real estate sales • GlaxoSmithKline LLC, Real estate sale • Groundfloor Finance Inc., Multiple securities offerings • IGeneX, Inc., Senior credit facility • Impulsonic, Inc., Stock sale • Inivata, Inc., Establish U.S. subsidiary • JAB Beech Inc., Local counsel in acquisition of Krispy Kreme Doughnuts, Inc. • Kane Realty Corporation, Financing for development of Park Central residential tower at North Hills • Kane Realty Corporation, Multiple lease agreements for Midtown Plaza office tower at North Hills • Kemper Corporation, Multiple debt financings • Kimco Realty Corporation, Various real estate transactions • Merz North America, Inc., Distribution and license agreements • New Enterprise Associates, Inc., Multiple debt and equity financings • Nomad Bioscience GmbH, License agreement with Monsanto Company



**Over 60 Mergers, Acquisitions and Public Offerings totaling approximately \$22 billion, including representing Quintiles in its merger with IMS Health Holdings**



**Over 100 Real Estate and Construction matters totaling more than \$2 billion**

North Carolina Insurance Underwriting Association and North Carolina Joint Underwriting Association, Property catastrophe reinsurance placement • North Carolina Medical Society, Joint venture with Centene Corporation • Pepsi Bottling Ventures LLC, Multiple real estate transactions • PepsiCo, Inc., Counsel to monitor under Federal Trade Commission order in connection with acquisition of The Pepsi Bottling Group, Inc. and PepsiAmericas, Inc. • Plexus Capital, LLC, Fund formation • Plexus Capital, LLC, Multiple debt and equity financings • Precision BioSciences, Inc., Immuno-oncology collaboration and license agreement with Baxalta (Shire plc) • Precision BioSciences, Inc., Multiple collaboration and license agreements for genome engineering technology • Primo Water Corporation, Acquisition of Glacier Water Services, Inc.



**Received the highest rankings for the ninth consecutive year in the Corporate/M&A category from Chambers USA: America's Leading Lawyers for Business**



**Our 2016 transactions included over 300 deals representing approximately \$30 billion in value**

Primo Water Corporation, Debt financing • Quintiles Transnational Holdings Inc., Financing commitment • Quintiles Transnational Holdings Inc., Represented Quintiles in connection with merger with IMS Health Holdings, Inc. • QuintilesIMS Incorporated, Asset purchase • Rose Mary Developments, LLC, Real estate transaction • Salem Investment Partners, Debt and warrant financing • SciQuest, Inc., Acquisition by Accl-KKR • Shareholder Representative Services LLC and the shareholders of General Parts International, Inc., Escrow transactions in connection with merger agreement • Southern Company and PowerSecure, Inc., Strategic alliance with Bloom Energy Corporation • SPP Mezzanine Investors, LLC, Debt financing • Square 1 Bank, a division of Pacific Western Bank, Multiple credit facility amendments • Square 1 Bank, a division of Pacific Western Bank, Multiple financing transactions • Teamworks Innovations, Inc., Series A Preferred Stock • Trail Creek Investments LLC, Acquisition of Warren Oil Company, Inc. and Warren Unilube, Inc. • Triangle Capital Corporation, Multiple debt and equity investments • Two Blades Foundation, License agreement with Monsanto Company • U.S. Tobacco Cooperative Inc., Senior secured credit facilities • WebAssign, ESOP counsel to stock purchase • WHER Dev, Inc., Real estate transaction • WoodSpring Suites Holdings LLC, Credit facility • Xerium Technologies, Inc., Commercial contract



## NATIONAL RANKINGS & AWARDS

Smith Anderson ranked as one of the nation's top law firms for client service excellence for the second year in a row in the 2017 *BTI Client Service A-Team* guide, the only law firm ranking based solely on direct, unprompted feedback from corporate counsel. Managing Partner Gerald Roach was also named a BTI Client Service All-Star for a second year.



Smith Anderson has more lawyers ranked in *Chambers USA: America's Leading Lawyers for Business* in the state of North Carolina than any other law firm, including the most lawyers recognized within the Corporate/M&A category. We also received honors in Banking & Finance, Environment, Intellectual Property, Labor & Employment, Litigation: General Commercial and Real Estate.

"Best Law Firms," a collaboration between *U.S. News & World Report* and *Best Lawyers®*, has consistently awarded its Metropolitan Tier 1 ranking to our firm in the practice categories of Mergers & Acquisitions, Banking and Finance, Securities/Capital Markets, Corporate, Venture Capital, Real Estate and Health Care law, among others. Additionally, in 2017, the publication honored our Venture Capital Law and Land Use & Zoning practices with national rankings.



## OUR CORPORATE TEAM

Recognized as a premier law firm for established corporations and emerging businesses alike, Smith Anderson has earned a reputation as a national caliber firm in corporate and transactional matters. With a diverse portfolio of practice areas and services, we are positioned to serve as the single legal services source for businesses with regional, national and international interests.

Our Corporate team is comprised of seasoned lawyers, many of whom were former C-level executives, in-house counsel or have national experience from previously practicing at some of the most prestigious global law firms. Lawyers in our Corporate practice have extensive experience advising both large public companies and private emerging growth businesses in a variety of industries on deals ranging in value from several million to over a billion dollars.

For over 100 years, our firm has been guided by core principles of reliability, stability and trusted advice. Our objective with our clients is to build lasting relationships and to ensure a consistently high quality of service, responsiveness and efficiency. We work side-by-side with our clients and are available to them around the clock.



Smith, Anderson, Blount, Dorsett, Mitchell & Jernigan, L.L.P.  
[SmithLaw.com/2016Transactions](http://SmithLaw.com/2016Transactions)