

LICENSURE AND CERTIFICATE OF NEED



Licensure and certificate of need (CON) laws fundamentally shape significant areas of health care delivery, from operating rooms and hospital beds to major medical equipment and other medical facilities. Smith Anderson's Health Care team assists health care facilities with their licensure and CON approvals. Our attorneys have extensive experience representing clients in administrative and appellate litigation, including challenges to revocation and suspension of licenses and successful CON applications. We have a deep understanding of the administrative process and strategic market decisions to help our clients navigate this complex area.



HOW CAN WE HELP

- Regulatory advice
- Appeals
- Defense of CON awards



REPRESENTATIVE EXPERIENCE:

- ◆ Successfully defended certificate of need issuance to ambulatory surgical facility challenged by area health systems
- ◆ Negotiated settlements of licensure revocation and suspension issues with Division of Health Service Regulation
- ◆ Advised clients on navigating CON award process with Division of Health Service Regulation
- ◆ Assisted clients acquiring companies with state-regulated licenses and CONs in M&A transactions
- ◆ Worked with clients facing challenges to CON awards
- ◆ Advised clients on legislative developments concerning licensure and CON law
- ◆ Coordinated administrative strategies with client consultants
- ◆ Assisted clients with CLIA approval and regulatory advice

Smith Anderson has been at the **forefront of health care industry changes and developments** for over 100 years and has unparalleled capability to assist clients with government relations, administrative litigation and health care trends.

