AGTECH + PRIVATE EQUITY

Rooted in the heart of North Carolina's Research Triangle region – one of the world's leading agricultural research hubs – Smith Anderson provides businesses sophisticated legal counsel at the junction of Agtech and Private Equity. Our globally-ranked AgTech practice includes serving as counsel to 60+ of the world's most innovative companies in AgTech and FoodTech, across 9+ countries and 14+ states, ranging from public to private equity- and venture capital-backed growth companies of all sizes. Alongside is our firm's robust Private Equity practice, including more than 25 lawyers advising clients on senior and mezzanine financing, M&A and fund formation in North Carolina and beyond, an ideal blend of legal services to offer both AgTech companies and interested investors throughout the AgTech innovation lifecycle.

Hundreds of Collaborations & Licenses Globally:

AgBiome + Bayer CropScience + Pairwise
+ Verdesian Life Sciences + Benson Hill +
Two Blades Foundation + Plant Response
+ Athenix + Advanced Animal Diagnostics
+ Elo Life Systems + Plant Health Care +
PowerPollen + Oerth Bio + Vestaron +
Enko Chem + 5Metis

Prominent Investors in our AgTech Clients:

AEA Investors * Anterra Capital * Arch
Venture Partners * Bayer LEAPS * Bill &
Melinda Gates Foundation * Blue Horizon
Ventures * Cavallo Ventures * Cultivian
Sandbox * Deerfield Management Co. * Fall
Line Capital * Finistere Ventures * Harris
& Harris Group * Lewis & Clark Ventures *
Middleland Capital * Northpond Ventures *
Ospraie Ag Science * Ordway Selections *
Paine Schwartz Partners * Polaris Partners
* Pontifax AgTech * Prelude Ventures *
Syngenta Ventures * Temasek

Key M&A Deals Spanning Decades:

Plant Response acquisition by Mosaic + Verdesian Life Sciences acquisition of Cytozyme + Benson Hill acquisition of ZFS Creston + Precision BioSciences divestiture of Elo Life Systems + Athenix acquisition by Bayer + GrassRoots Biotechnology acquisition by Monsanto

When it comes to licensing and deals, they're the people I want at the table with me. They do a great job understanding the smallest detail while still keeping the big picture in mind. They think strategically about how each step in the negotiation positions me for my long-term goal. I am very pleased with the work they did on our international deals.

Client quotation
 as published in Chambers Global

AGTECH CAPABILITIES + PRIVATE EQUITY CAPABILITIES

Formation | Fund formation
Financing | Senior credit facilities

Corporate governance | Subordinated debt investments
IP protection | Equity co-investments
Licensing | Portfolio company dispositions

Collaboration & partnering | Add-on acquisitions
Mergers & acquisitions | Control transactions
IPOs & public offerings | Management buyouts



AGTECH + PRIVATE EQUITY

SPOTLIGHT DEALS

Represented Benson Hill in its strategic partnership with ADM to leverage Benson Hill's proprietary ultra-high protein soybeans with ADM's production and commercial capabilities for protein ingredients.

Represented Pairwise in its license of groundbreaking DNA base editing technology in agriculture from Harvard University and related \$100M collaboration with Bayer.

Represented a **BDC** and SBIC co-investors in a \$37M secured mezzanine financing and \$5M common and preferred equity co-investment to fund the acquisition of the nation's leading provider of sustainable, environmentally and ethically responsible sweeteners.

Represented an agricultural manufacturer and its affiliates in a \$248M senior secured credit facility to finance working capital and acquisitions.

genome editing • gene discovery • trait development and licensing • crop protection • crop nutrition • fertilizers microbials • systems biology genome editing • gene discovery • truit developments of the proteins of plant-made pharmaceuticals of the proteins of plant-made pharmaceuticals of the proteins of the protei animal health • cloud ar plant-made pharmc

ACCOLADES



Our AgTech practice is one of the top seven practices in the world, consistently recognized in the Agribusiness chapter of Chambers Global, a guide delivering insight and analysis on the global legal profession that is unrivalled in its reach and depth.



"Best Law Firms" published by U.S. News & World Report and Best Lawyers® recognizes Smith Anderson in Private Funds/Hedge Funds Law, Banking and Finance Law and Venture Capital Law.



Chambers USA: America's Leading Lawyers for Business recognizes Smith Anderson's Corporate/M&A and Banking & Finance practices and its lawyers as among the best. Six lawyers were recognized with high honors within the practice category of Corporate/M&A.